

Job Detail

Senior Level

Position Title	[English required] License out sales
Recruiter Company	iHOLON Co.,Ltd
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-05-08
Job Type	Sales/AE - IT Sales Sales/AE - Corporate Sales Sales/AE - Other
Industry	Games
Location	Asia Japan Tokyo
Job Description	<p>You will be responsible for out-licensing operations that utilize the IP owned by our company in order to achieve a key strategy of global branding of our IP.</p> <ul style="list-style-type: none"> • Licensing business utilizing copyrights/IP/songs owned by our company • Sales to domestic and overseas licensees and licensee candidate companies, product supervision, reporting, negotiations with overseas offices, internal coordination, contract procedures, etc.
Company Info	<p>[Business details and future business development] We plan, develop, sell, and operate games and digital services for home game consoles, PCs, and smart devices of major game companies, and develop, manufacture, and sell amusement game machines. In addition, we are leveraging the know-how and assets we have cultivated through the game business to develop new and creative businesses that go beyond games.</p> <p>[Countermeasures against passive smoking] Measures taken, no smoking</p>
Working Hours	<p>Flextime system: Standard working hours equivalent to 8 hours/day (excluding 1 hour break) *Core time 10:30-15:30 *Flexible time 8:00-10:30/15:30-22:00</p>
Qualifications	<p>[Recruitment requirements]</p> <ul style="list-style-type: none"> • Over 3 years of licensing experience and work experience in the entertainment industry • English business level (must have practical experience in English) • Practical experience in handling English contracts <p>[Welcome if available]</p> <ul style="list-style-type: none"> • Sales experience • Legal experience • Music Copyright Administrator Qualification (MPA) • Other languages (Chinese, etc.)
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Chinese Level	None
Salary	JPY - Japanese Yen JPY 6000K - JPY 13000K
Salary Description	<p>*Determined based on our company regulations, taking into account experience, ability, etc. *Full overtime pay (excluding managers) *Salary revision/once a year, bonus/twice a year (June/December) *Performance bonus and title incentive available</p>

	<p>Fully equipped with social insurance</p> <p>Full transportation allowance</p> <p>Internal financing system</p> <p>Rent subsidy</p>
Holiday Description	<p>Holidays: Closed on Saturdays, Sundays, and holidays</p> <p>Annual holidays: 130 days</p> <p>Vacation system: Year-end and New Year vacation, refreshment vacation, summer vacation, paid vacation, special vacation, congratulatory and condolence leave, maternity and childcare leave</p> <p>Supplementary information:</p> <ul style="list-style-type: none"> • 5 days of summer holidays (free to take during a certain period) • 3 days of winter holidays • 2 days of special holidays
Job Contract Period	<p>full-time employee *Depending on your skills and experience, you may be offered a position as a contract employee.</p>
Nearest Station	<p>6 minutes walk from Osaki Station South Exit (JR/Rinkai Line)</p>