

Job Detail

Staff Level

Position Title	[Guangzhou] Japanese sales
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - IT Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	
Location	Asia China Guangdong
Job Description	<p>■Job details</p> <ul style="list-style-type: none"> - Responsible for market promotion of communication service products for the Japanese market. - Research the market related to our products, understand the situation and characteristics of sales channels, find market opportunities and propose product promotion plans. - Participate in the planning and execution of marketing campaigns and track effectiveness. -Creating promotional materials related to internal and external public relations channels (e.g. company social media accounts, internal websites, partner websites).
Company Info	<p>■Company introduction</p> <p>A Chinese mobile communications company founded in 2015, its headquarters are located in Tianhe District, Guangzhou City. The company has received official permission from China's Ministry of Industry and Information Technology to conduct domestic mobile communications resale business, and is a government-approved private mobile communications operator.</p> <p>It focuses on providing customized mobile communication phone cards and related products to specific segment markets and people. It operates multiple mobile communication brands, including "Quanminyongda", "Starry Sky Mobile", "Nihao Mobile", etc., and offers dozens of product lines. The service scope covers 31 provinces, autonomous regions, and municipalities across China. Since its founding in 2015, the company has attracted approximately 1 million users, and these users come from more than 180 countries and regions around the world. The firm's partners include resident embassy agencies, multinational foreign companies, and major Chinese companies. The company's annual sales reach more than \$50 million and continue to grow sustainably.</p> <p>Furthermore, we utilize innovative information technology as the foundation of our company's operations. We have independently developed a BSS (Business Support System) with 100% proprietary intellectual property rights, and this system is used by small and medium-sized businesses overseas. We also provide services to mobile carriers, targeting local operators in countries and regions such as Italy, the United States, Spain, Brazil, and Hong Kong.</p> <p>The company's core team members have graduated from famous universities in China, such as Tsinghua University, Wuhan University, Jinnan University, South China University of Technology, Beijing University of Posts and Telecommunications, and have more than 20 years of experience in the telecommunications industry and business management experience. have.</p> <p>Vision aims to grow as a unique and innovative mobile carrier through scientific and technological innovation.</p>
Working Hours	9:00~18:00
	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Bachelor's degree or above • Native Japanese speaker or those who have lived in Japan for many years - Preference will be given to candidates with relevant market promotion or sales related work experience. • It is preferable to have experience in communicating with Japanese companies

Qualifications	<p>or in general affairs at a Japanese company.</p> <ul style="list-style-type: none"> - Strong communication skills and excellent communication and cooperation skills are preferred. <p>[Welcome conditions]</p> <ul style="list-style-type: none"> • Japanese people living in China
Japanese Level	Native Level
Chinese Level	Daily Conversation Level
Salary	Depends on experience
Salary Description	<p>【Welfare】</p> <ul style="list-style-type: none"> • Overseas insurance • Meal allowance/Communication allowance • Bonus • Once a year health checkup • Located on the top floor of an international hotel, it is a clean office environment equipped with a refrigerator, microwave, etc. <p>- The surrounding infrastructure is complete, there are 711, Mei Family, many breakfast restaurants and fast food restaurants downstairs, convenient transportation, the bus stop is 500 meters away, and the accessories are Guangzhou East Railway Station and Oriental You can go to the treasure stand.</p> <p>[Salary details]</p> <ul style="list-style-type: none"> • Negotiable <p>(Estimated monthly income: 15K to 20K, negotiable depending on experience)</p>