

Job Detail

Staff Level

Position Title	[Sales position] Flat environment / No. 1 market share in Japan / Those who are good at English and Chinese are welcome
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Wholesale/Distribution/FMCG Sales Sales/AE - Corporate Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>■Business overview You will be working in a sales position at a seafood trading company that boasts the No. 1 market share of frozen sweet shrimp in Japan. This is a very rewarding job where you can not only deal with existing products and customers, but also select raw materials and propose menus to restaurants in the future. There are markets overseas as well, so we will entrust you with work according to your skills.</p> <p>■Business details From the moment we witness the receipt of the imported sweet shrimp, we check the freshness, quality, and taste of the products, and then decide on where to sell them overseas or domestically, and at what price.</p> <p>[Overseas sales] Overseas sales account for approximately 30-40% of our company's sales. Sales destinations are China, Taiwan, Hong Kong, Southeast Asia, North America, and Europe. After acquiring product knowledge in Japan, you will travel overseas and conduct sales according to your skills. We will consider the job content according to your language skills.</p> <p>[Domestic sales] You will be conducting sales to existing customers such as national markets, wholesalers, restaurant chains, and major supermarkets. *Immediately after joining the company, you will receive OJT while working on sales to wholesalers and markets.</p>
Company Info	<p>【Stability】 ・ We take advantage of our speed in decision-making and the knowledge we have cultivated over the years to boast the largest handling volume of shrimp for raw consumption in Japan. We have strengths in procurement routes from major production areas such as Greenland and Northern Europe, and because we have a business model that other companies cannot easily enter, we have been able to achieve the No. 1 share in the domestic market. We have a solid relationship of trust with the Nordic region, so you can continue to have stable employment in the future. -The company's sushi toppings have been introduced in most major conveyor belt sushi chains in Japan, and have reached many consumers.</p>
Working Hours	<p><Working hours> 9:00-17:30 (Regular working hours: 7 hours 30 minutes) Break time: 60 minutes (12:00-13:00) Overtime work: Yes</p> <p><Other working hours supplement> *Overtime hours: Expected to be around 20 hours</p>
Qualifications	<p>【Prerequisite】 ・ Those who have business English skills (can communicate via email and read documents) ・ Those who have business Chinese skills (can communicate via email and read documents)</p>

	<p>[Welcome conditions]</p> <ul style="list-style-type: none"> Those who have knowledge of the food industry
English Level	Business Conversation Level (TOEIC 735-860)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 3000K - JPY 5000K
Salary Description	<p><Welfare benefits></p> <ul style="list-style-type: none"> Commuting allowance: Full payment Family allowance: No supplementary information Housing allowance: Owned home: 12,500 yen Rental: 10,000 yen per month paid Social insurance: health insurance, welfare pension insurance, employment insurance, workers' compensation insurance Retirement benefit system: Employees who have worked for the company for 6 years or more will become eligible for payment. Education system/qualification supplement: OJT. <p><Planned annual income> 3.2 million yen to 5 million yen</p> <p><Wage breakdown> Monthly (basic salary): 250,000 yen ~ Fixed overtime allowance/month: From 1,300 yen (fixed overtime hours 20 hours 0 minutes/month) Overtime pay for excess overtime work will be paid additionally.</p> <p><Monthly salary> From 251,300 yen (including uniform allowance)</p> <p><Salary increase> Yes</p> <p><Overtime allowance> Yes</p> <p><Salary supplement></p> <ul style="list-style-type: none"> We will decide based on your experience. Bonus: Depends on performance The amount is the sum of the above annual income and monthly income x 12 months + bonus. <p>Wages are only a guideline amount and may change depending on the selection process. Monthly salary (monthly) includes fixed allowances.</p>
Holiday Description	<ul style="list-style-type: none"> Two-day work week (Saturday, Sunday, holidays), congratulatory and condolence leave, paid leave, summer and year-end and New Year holidays Annual paid vacation 1 to 10 days (minimum number of days is the number of days granted immediately after joining the company) Number of holidays per year: 100 days <p>*Saturday: Working hours are 9:00-12:30. Closed 2 Saturdays a month</p>
Job Contract Period	<p><Supplementary information on employment type> · Determined period: None</p> <p><Trial period> ·6 months</p>
Nearest Station	<ul style="list-style-type: none"> Nearest station to work: Toei Oedo Line/Kachidoki Station Countermeasures against passive smoking: There are areas where smoking is allowed indoors.