

Job Detail

Staff Level

Position Title	English/Account Executive (in charge of clients in English-speaking countries) [Proposal sales and delivery work centered on web advertising]
Recruiter Company	Global Leaf Co., Ltd.
Company Name	Company name is private
Activated / Updated	2023-12-15 / 2024-04-09
Job Type	Sales/AE - Advertising/Media Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	Publishing/Advertising/Printing/Broadcasting
Location	Asia Japan Tokyo
Job Description	<p>[Business overview] You will be in charge of new sales to customers and digital advertising delivery to existing customers in the global advertising business. Specifically, you will be responsible for communication (new sales and deliveries) with clients in English-speaking countries (mainly Europe and America).</p> <p>[Specific job details] <ul style="list-style-type: none"> ■Customer support ■Proposal, delivery direction ■External media communication </p> <p>[Charm of the job] <ul style="list-style-type: none"> ■Become the face of the company ■Global environment (using Japanese and English) ■ Opportunities to interact with many members (inside and outside the company) ■You can feel that your numbers are directly contributing to the company. </p>
Company Info	<p>[Company characteristics] We are a global company specializing in digital marketing. We are a team of professionals from all walks of life, and we use a variety of digital methods to solve marketing issues that transcend national borders, for companies both domestically and internationally. We provide comprehensive services that solve clients' problems, from strategy planning and creative production to brand recognition and user growth, mainly in the digital domain. To date, we have provided marketing support for the world's top mobile apps and over 100 global brands. We are a team that can provide full-funnel marketing support, including user growth and brand awareness improvement.</p> <p>[Characteristics of our corporate group] Currently, our corporate group is made up of more than 30 group companies, with bases in 7 countries around the world, and we are developing our Internet business. The total number of employees in the group exceeds 1,500, and the average age is 30.8 years old, creating an environment where young people can be highly motivated and take on challenges. Our corporate group's mission is to "invigorate the world through individual entrepreneurship." Based on the idea that companies and individuals want to continue to change and grow together, we aim to develop human resources with entrepreneurship and contribute to society by providing value through their activities.</p>
Qualifications	<p>[Required skills/experience] <ul style="list-style-type: none"> ■English: Business level *For foreign nationals, Japanese business level ■Over 2 years of marketing industry experience or sales experience ■As you will be in charge of European and American customers, you will be able to respond flexibly, taking into account time differences. ■PowerPoint, Excel skills </p>
English Level	Fluent (TOEIC 865-)
Japanese Level	Fluent(JLPT Level 1 or N1)

Salary	JPY - Japanese Yen JPY 4000K - JPY 7000K
Salary Description	<p>[Salary] Estimated annual income: 4 million yen to 7 million yen *Includes 45 hours of fixed overtime. *Determined based on skills, experience, and abilities possessed.</p> <p>[Various allowances/welfare benefits] ■Transportation expenses payment ■Cool incentive system ■Incentive system for 5 years of continuous service ■Self-development system</p>
Holiday Description	Complete 2-day work week (Saturdays, Sundays, and holidays), 10 days of summer vacation (from 2nd year with the company) Year-end and New Year vacation, paid vacation, founding vacation
Job Contract Period	Employment type: Full-time employee (indefinite term employment) Trial period: 6 months *There is no change in treatment during the trial period.