

Job Detail

Manager Level

Position Title	Planning sales (office work)
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Planning/Marketing/PR - Sales Planning Consulting - Marketing and PR Consulting
Industry	Consulting - Other
Location	Asia Japan Aichi
Job Description	<p>[Job summary] Planning and sales of automobile development engineering services</p> <ul style="list-style-type: none"> • Market research on automobile-related technology trends, market trends, etc. • Formulation of sales strategy • Planning work for automobile development engineering services • Proposing services to customers (automobile manufacturers) <p>Development project negotiation follow-up</p> <ul style="list-style-type: none"> • Estimation work • Contract negotiation • Contract creation work <p>Follow-up of ordered projects</p> <ul style="list-style-type: none"> • Collection of contract fees • Management of work hours • Management of subcontractors <p>Liaison and coordination work within the IAT group</p>
Working Hours	8:30 ~ 17:30 (Regular working hours 8 hours) *Break 12:00 ~ 13:00 Overtime Yes
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Experienced business in China from the automotive department of an automobile company, auto parts manufacturer, or trading company • Those who can do business in Chinese (conduct meetings in Chinese, draft contracts, etc.) • Car license required • People who are stationed in China or able to travel to China • WORD, EXCEL, POWER POINT proficiency <p>[Welcome conditions]</p> <ul style="list-style-type: none"> • Those who are interested in cars • Those who are interested not only in Japan but also in the Chinese automobile market • People who are interested in the future mobility society • Those who value teamwork and communication • Those who can respond flexibly to changes and work with a sense of speed • People who are bright and energetic and can tackle things proactively and positively • Those who can set their own goals and tackle them with independence • Those who are interested in the latest automotive technology <p>◎Business trip to China available ◎People with experience living in China and those who love cars are welcome.</p>
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 9000K Over
	【Welfare】

Salary Description	<ul style="list-style-type: none"> • Commuting allowance: Up to 100,000 yen/month for public transportation • If commuting by car: 15,000 yen/month • Lunch allowance 200 yen/work day • Social insurance available (health insurance, welfare pension, employment insurance, workers' compensation insurance) • No smoking in the office, no dormitory/company housing, no retirement allowance <p>[Salary notes] Annual salary: 9 million yen ~ *We will give you favorable treatment depending on your experience and ability.</p>
Holiday Description	<p>125 days per year (2021 results) *Complete 2-day work week, year-end and New Year holidays, Golden Week, summer vacation, paid vacation (10 days granted after 6 months of joining the company)</p>