

Job Detail

Staff Level

Position Title	[English used] Marine cargo service sales position Remote work available Work at the world's largest shipping group
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Administrative - International Affairs Sales/AE - Corporate Sales Sales/AE - Logistics Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<ul style="list-style-type: none">• Existing sales using telephone, email and other internal systems, etc.• Preparation of estimated quotation• Visiting customers and hearing their needs• Service proposal
Company Info	It was founded in 1970 by the current group chairman. Founded with one ship, we now boast the largest fleet in the world, with bases in 155 countries around the world, and more than 150,000 people working as a group. Since then, we have been operating container ships on the world's oceans as a family company. The group includes Cargo, Cruise, Medlog, TiL, etc. Our company is the Japanese branch of the Cargo division.
Working Hours	9:00-17:00 (1 hour break)
Qualifications	<ul style="list-style-type: none">• Person with 2-3 years or more of sales experience- Persons with experience in logistics (forwarders and shipping companies are welcome)• Those who have English communication skills, negotiation skills, logic, and flexibility• Those who can commit to sales results with a positive and sincere attitude
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
Job Contract Period	Full-time employment