

Job Detail

Entries Level

Position Title	[English used] In-house sales position Remote work available Worked at a major medical logistics company
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Administrative - International Affairs Sales/AE - Internal Sales/Counter Sales Sales/AE - Logistics Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>For existing customers (pharmaceutical companies, research institutes, chemical manufacturers, universities, etc.) who handle investigational drugs and biosamples, we offer services that enable safe and secure international transportation.</p> <p><<Business details>></p> <ul style="list-style-type: none"> • Cultivate new customers (discover existing research institutes, universities, pharmaceutical companies, etc. & Cold Call) - Responsible for the entire flow from lead to order receipt • Promotion of sales strategy • Market analysis
Company Info	A foreign-affiliated transportation company headquartered in the United Kingdom, with 3,000 employees and a network of over 150 worldwide, providing international transportation services for pharmaceuticals, investigational drugs, etc. In 1989, the company safely transported the HIV virus by plane, contributing to the advancement of AIDS research worldwide, and continues to contribute to the development of pharmaceuticals around the world.
Working Hours	09:00-18:00 (60 minutes break)
Qualifications	<p>[All required] English proficiency TOEIC score 800 or above, English interview available Ability to propose solutions to problems from the customer's perspective Ability to use computers to perform work smoothly (Word, Excel, PowerPoint)</p> <p>【welcome】 Work experience in foreign companies Logistics work experience</p> <p>[About the frequency of using English] There are many points of contact with overseas sales offices, and training may be conducted globally. (Pastly implemented in China, Korea, and Osaka)</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 3000K - JPY 5000K
Job Contract Period	Full-time employment