

Job Detail

Staff Level

Position Title	[Tokyo] Overseas sales (systems for general manufacturing and distribution industries)
Recruiter Company	WORKPORT, inc.
Company Name	Company name is private
Activated / Updated	2024-04-08 / 2024-04-08
Job Type	Sales/AE - Foreign Trade Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>[Job summary] We will be in charge of order activity support for overseas subsidiaries and confirmation of specifications for orders received.</p> <p>[Job details] ■Who: Distribution fields such as retail/wholesale including e-commerce, transportation/warehousing, etc. Manufacturing fields such as food, medicine/chemistry, machinery, etc. ■What: Logistics solutions →Various storage systems, sorting/picking systems, transportation systems, etc. ■Method: Collaborating with overseas subsidiaries to promote overseas business, sales to foreign companies in Japan, and project management</p> <p>We will hold regular meetings with local subsidiaries to confirm progress and consider what we can do in Japan. In some cases, I may also be present at direct meetings and business negotiations with end users of local subsidiaries.</p> <p>[Charm of the position] I have been involved with various overseas subsidiaries, and have had the opportunity to travel to various countries. Moreover, you can be involved in large-scale work that is unique to overseas.</p>
Company Info	No smoking indoors
Working Hours	9:00-17:30 (7 hours 45 minutes) *Flexible system available
Qualifications	<p>[Required]</p> <ul style="list-style-type: none">• Corporate sales experience (machinery industry)• English proficiency (native level)• Japanese language ability (N1 level or above)• Those who can travel overseas <p>■About business trips This will be an overseas business trip. Duration: One business trip can be as long as one week, or as short as two to three days. Frequency: At most once every 2 to 3 months. Infrequently, once every six months or once a year, depending on the work in charge.</p>
English Level	Native Level
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 5000K - JPY 7500K
Salary Description	Commuting allowance (full payment) / Overtime allowance / Retirement allowance system / Family allowance (10,000 yen per child) / Housing allowance / Dormitory / company housing (in case of transfer that involves relocation) / Asset accumulation savings system / Housing loan system /Employee stock ownership system/Uniform provision/Retreat facility

Holiday Description	Complete 2-day week (Saturdays and Sundays) / Holidays / 10 to 20 days of paid vacation / 126 days of holidays / Continuous holidays in winter and summer / Congratulations and condolences / Half-day paid / Refresh, etc.
Job Contract Period	full-time employee