

Job Detail

Staff Level

Position Title	[Overseas sales *Ceramic electronic components] Japanese manufacturer with world-class technology
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>[Job details] Sales expansion of ceramic electronic components to overseas customers</p> <ul style="list-style-type: none">• Sales in charge of specific customers in Europe, America, and Southeast Asia• New customer development <p>We will be in charge of overseas sales in fields where demand is expected to grow further in the future. You will acquire knowledge of our products and will be in charge of sales mainly in Europe, America, and Southeast Asia.</p> <p>[Products in charge] Ceramic electronic components (ceramic multilayer substrates, capacitors, antennas, high frequency components, etc.)</p> <p>[The fun and charm of this job] Utilizing the ceramic technology we have cultivated over many years, our electronic components are used in a variety of electronics fields that require reliability, such as automotive, medical, aerospace, and infrastructure businesses. We can grasp the needs for products that make use of our strengths in materials, and work with the technical department to propose and expand sales of products. In addition, it is an environment where even young people can take on challenges globally in a wide range of fields.</p>
Working Hours	8:15-17:15 (Regular working hours 8 hours) Break time: 75 minutes
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none">• English proficiency above business level• Over 3 years of experience in overseas sales <p>[Welcome conditions]</p> <ul style="list-style-type: none">• Sales experience in the electronic parts and semiconductor industry• Person with leadership or management experience
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 6000K - JPY 10000K
Salary Description	<p>【Welfare】</p> <ul style="list-style-type: none">• GW, summer vacation, year-end and New Year vacation, special vacation, annual paid vacation (10 days in the first year *from the 7th month) <p>[Salary details]</p> <ul style="list-style-type: none">• Annual income: 6 million yen to 10 million yen• Decisions will be made based on experience, skills, and annual salary from previous job. <p>[Salary increase/promotion] Salary increase: Once a year (April)</p>

	<p>【Bonus】 Bonus: Twice a year (June, December) *Salary will be determined based on consideration of previous employment income, work experience, etc.</p>
Holiday Description	<ul style="list-style-type: none"> • Complete 2-day work week (Saturdays, Sundays, and holidays) • Paid vacation 10 to 20 days • 126 days off per year (*2023)