

Job Detail

Staff Level

Position Title	[Saitama] Overseas sales (English, automobiles)
Recruiter Company	WORKPORT, inc.
Company Name	Company name is private
Activated / Updated	2024-04-08 / 2024-04-08
Job Type	Sales/AE - Foreign Trade Sales
Industry	
Location	Asia Japan Saitama
Job Description	<p>[Job summary] You will be responsible for a wide range of duties in the overseas business department.</p> <p>[Job details] ■Who: Overseas customers ■What: Damaged car/Oil, tires, batteries, etc. "Automobile" "Automobile parts" ■Method: Proposal sales 1. trading business You will be responsible for selling the company's products from Japan, mainly to Southeast Asia. You will understand the culture and business practices of the area you are responsible for and build good relationships with customers.</p> <ul style="list-style-type: none">• Proposals to customers• New country marketing• Local sales• New product development <p>2. Damaged car business ☆In the future, we may be transferred overseas or appointed as a local office manager! Countries planned for expansion in recent years: Malaysia, Singapore / Countries already expanded: Philippines</p> <ul style="list-style-type: none">• Developing local partners• Local sales• Purchasing from local insurance and dealers
Company Info	No smoking indoors
Working Hours	9:15am - 6:15pm
Qualifications	<p>[Required]</p> <ul style="list-style-type: none">• Working experience• English proficiency (business conversation level or higher) <p>*Native speakers are welcome!</p> <ul style="list-style-type: none">• Japanese proficiency test level 1 or higher <p>[Optional]</p> <ul style="list-style-type: none">• Person with overseas sales experience• Those with experience in new business development• Those who have language skills other than Japanese and English
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4000K - JPY 7000K
Salary Description	Family allowance, housing allowance, dormitory company housing, employee stock ownership plan, service allowance, position allowance, qualification acquisition assistance system, full transportation allowance, mobile phone loan
Holiday Description	123 days off per year, 2 days off per week (Saturdays, Sundays and holidays), year-end and New Year holidays (December 29th to January 4th), summer holidays (August 13th to August 15th) weekdays), paid vacation, anniversary vacation (birthday vacation)

Job Contract Period	full-time employee
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