

Job Detail

Senior Level

Position Title	[English] Overseas sales/Leader candidate/Program sales/Annual income 4 million to 6 million yen @ Hamamatsucho
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	Publishing/Advertising/Printing/Broadcasting
Location	Asia Japan Tokyo
Job Description	<p>We are looking for someone in charge of overseas sales for TV programs. (Some domestic sales will also occur)</p> <p>■Program sales to overseas/domestic broadcasting stations, video platforms, etc. (Specific work content)</p> <ul style="list-style-type: none"> • Sales of programs to business partners (sales, contracts, delivery work, etc.) • Exhibition at domestic and international trade fairs (cultivation of new business partners, presentations, etc.) • Sales-related affairs (reports, customer management, contract and billing-related affairs, etc.) • New content development related work <p>[Recruitment background] Filling of vacancy (previous person retired) [Attractive points]</p> <ul style="list-style-type: none"> • A company within the Asahi Broadcasting (ABC) Group that engages in licensing, music publishing, and new business development. • Our corporate culture has a venture mindset of "creating a business from scratch" while having a stable foundation.
Company Info	<p>License business, music publishing business, international business, business development</p> <p>■Smoking status in the office: No smoking in the office</p> <p>■Established: 2016</p> <p>■Capital: 100 million yen or more and less than 1 billion yen</p>
Working Hours	<ul style="list-style-type: none"> • 10:00~18:00 • 5 days a week (Monday to Friday) • Break time: 60 minutes • Overtime: Yes (average of about 30 hours per month)
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Overseas sales experience in rights-related areas such as television, movies, mass media, video platforms, character business, format sales, etc. • English proficiency with a TOEIC score of around 850 (must be able to conduct telephone calls, business negotiations, and overseas business trips in English) • Ability to manage income and expenditures and contract administration <p>*You will mainly be involved in sales to overseas business partners using English and related duties, and overseas business trips will occur 2-3 times a year.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
	<p>Annual income 400-600</p> <ul style="list-style-type: none"> • Monthly salary 260,000 to 400,000 yen • Bonus payment results for 3.5 months • Life plan allowance of 50,000 yen (included in estimated annual income)

Salary Description	<p>*Selectable limits for individual contributions under the optional defined contribution plan</p> <ul style="list-style-type: none"> • Bonus: Yes • Salary increase: Yes • Transportation expenses provided: Yes • Transportation expenses details: Full payment / up to 50,000 yen per month • Overtime allowance: Full payment <p>■Welfare benefits</p> <ul style="list-style-type: none"> • Health insurance: Yes • Employee pension: Yes • Employment insurance: Yes • Worker's compensation insurance: Yes • Elective defined contribution plan • External training system (unlimited access to video training services) • Accumulated paid vacation system (expired paid vacation can be saved indefinitely and used in case of specific conditions such as injury or illness)
Nearest Station	Minato Ward (Nearest station: Hamamatsucho Station)