

Job Detail

Staff Level

Position Title	Technical Sales
Recruiter Company	Career International FOS Sdn Bhd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Planning/Marketing/PR - Digital/Web/SNS Marketing Sales/AE - Advertising/Media Sales Customer Service - Customer Support
Industry	Telecommunications/Information Services
Location	Asia Malaysia Kuala Lumpur
Job Description	<p>B2B Sales: You have a great personality and are skilled in Outbound Sales & eloquent in English/Native Language to establish consultative relationship with Advertisers, so that they are receptive to your recommendations.</p> <p>DUTIES AND RESPONSIBILITIES:</p> <ul style="list-style-type: none"> - As a technical supporter, you will contact customers via phone, chat and email after making an appointment. - You support customers with the integration of their website, their store or their account and provide assistance in solving technical challenges. - Identify content and performance potentials and advise the customer on the technical integration and improvement of processes. - Step-by-step guide to implement the Conversions API. Instructions for Direct Integration and Integration as a Platform - CAPI Gateway, CAPI Partners, CAPI for Google Tag Manager. - With diligence, you track the successes of the customers through constant monitoring. - Provide pre and post-sales support for all products. - Ability to speak, read and write fluent English/Native.
Company Info	BPO Company. This Company is a leading global provider of customer experience (CX) solutions and technology, improving business performance for some of the world's best brands including over 100 Fortune Global 500 clients and over 125 new economy clients.
Working Hours	Working hour: 8:45am - 5:15pm (Country Support Business Hours)
Qualifications	<p>Education: Bachelor's degree</p> <p>Requirements:</p> <ul style="list-style-type: none"> - B2B online sales & Min 1-year technical experience (ex: website developer/HTML/CSS/JavaScript) - Technical Support or Customer Support Experience
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	MYR - Malaysian Ringgit MYR 118K - MYR 158K
Salary Description	<ul style="list-style-type: none"> - Medical benefits - Employment pass (visa) provided - Flight ticket provided - Housing allowance - Complexity allowance - Others
Holiday Description	<p>Five-Day Workweek</p> <p>Working days: Monday - Friday</p> <p>Off days: Saturday - Sunday</p>
	- Near with public transport (i.e. MRT, LRT, KTM, Monorail, Bus)

Nearest Station	<ul style="list-style-type: none">- Easy to find food- Near with shopping complex
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