

Job Detail

Staff Level

Position Title	Overseas Sales Planning In charge of tennis events
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Service Industry Sales Planning/Marketing/PR - Sales Planning
Industry	Distribution/Retail
Location	Asia Japan Tokyo
Job Description	<p>[Job summary] Planning, proposal and management of overseas tennis event sales activities</p> <p>[Business details] <ul style="list-style-type: none"> • Planning and formulating tennis sales strategies and tactics • Smooth sales activity support • Communication with overseas sales department and overseas sales companies *Overseas business trips may be required Planning, proposing and managing sales activities</p> <p>[Work responsibilities] <ul style="list-style-type: none"> - Planning and formulating sales strategies and tactics - Setting goals, monitoring sales performance and implementing countermeasures - Gathering information on market trends and competitors, preparing proposal materials - Supporting smooth sales activities - Communicating with the International Sales Department and International Sales companies </p>
Qualifications	<p>【Prerequisite】 <ul style="list-style-type: none"> • Sales experience • English business level • Japanese business level • PC skills (Word, Excel, Power Point) • People who like sports - At least 3 years of sales experience - PC skills (Excel, Word, PowerPoint) - English (Business level) - Japanese (Business level) - Individuals with a tennis background is a plus </p> <p>[Welcome conditions] <ul style="list-style-type: none"> • Those with tennis experience - Individuals with a tennis background is a plus • Person who has logical thinking ability - Logical thinking skills </p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	Depends on experience
	<p>【Welfare】 <ul style="list-style-type: none"> • Various allowances: Family allowance, housing allowance, overtime allowance, etc. • Salary increase: Once a year (April) • Bonus: Twice a year (July, December) • Social insurance: health insurance, welfare pension insurance, employment insurance, workers' compensation insurance • Welfare benefits: Employee stock ownership system, childcare leave system, </p>

Salary Description	<p>nursing care leave system, employee travel, etc.</p> <ul style="list-style-type: none"> • Other: Smoking is prohibited throughout the company, and smoking is recommended for the health of our employees. <ul style="list-style-type: none"> • Allowances: Family allowance, housing allowance, overtime allowance, etc. • Salary raise: Once a year (April) • Bonus: Twice a year (July and December) • Social insurance: Health insurance, employee pension insurance, unemployment insurance, workers accident compensation insurance • Benefits: Employee stock ownership program, childcare leave, nursing care leave, company trips, etc. • Others: Smoking is prohibited throughout the company's facilities and is discouraged for the health of employees.
Holiday Description	2 days off per week (closed on Saturdays, Sundays, and holidays)