

Job Detail

Staff Level

Position Title	[International sales - Sales promotion administration] Major manufacturer/Leverage your English skills
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Planning/Marketing/PR - Planning/Marketing Sales/AE - Manufacturing Sales Planning/Marketing/PR - Research & Analysis
Industry	Distribution/Retail
Location	Asia Japan Tokyo
Job Description	<p>[Business content] We are looking for people who can work immediately in overseas sales. We are recruiting for immediate assets in international sales.</p> <p>[Job details Job Description] <ul style="list-style-type: none"> Contracts and management with overseas subsidiaries and agents, preparation of sales plans for sales companies, etc. Managing contracts with subsidiaries and distributors, setting sales targets, etc. <ul style="list-style-type: none"> Negotiations related to orders, export and intermediary transactions from overseas subsidiaries and agents, etc. Manage negotiations regarding international trading and product orders. <ul style="list-style-type: none"> Market trend research, analysis, marketing strategy planning, strategy progress Schedule management, overseas player support, etc. Conduct market research and analysis, build marketing strategies, manage projects, and manage the daily necessities of international professional athletes.</p>
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Overseas sales experience (3 years or more) 3+ years experiences of international sales <ul style="list-style-type: none"> Strong negotiation skills Basic PC skills (Excel, Word, PowerPoint) English (Business level, TOEIC 800+) Japanese (JLPT N2+) Able to commit to frequent international business trips <p>[Welcome conditions] <ul style="list-style-type: none"> Those who can think logically and have negotiation skills People who like sports (those with experience in tennis and badminton are welcome) Able to think logically · Able to manage negotiations Has a strong passion for sports (knowledge in tennis and/or badminton is favorable). </p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	Depends on experience
	<p>【Welfare】</p> <ul style="list-style-type: none"> Various allowances: Family allowance, housing allowance, overtime allowance, etc. Salary increase: Once a year (April) Bonus: Twice a year (July, December) Social insurance: health insurance, welfare pension insurance, employment insurance, workers' compensation insurance Welfare benefits: Employee stock ownership system, childcare leave system, nursing care leave system, employee travel, etc. Other: Smoking is prohibited throughout the company, and smoking is recommended for the health of our employees.

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Holiday Description	2 days off per week (closed on Saturdays, Sundays, and holidays)