

Job Detail

Staff Level

Position Title	[International sales] Major sports manufacturer/Use your English skills/Local business trips available
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Manufacturing Sales Planning/Marketing/PR - Research & Analysis
Industry	Distribution/Retail
Location	Asia Japan Tokyo
Job Description	<p>[Business content] We are looking for people who can work immediately in overseas sales. We are recruiting for immediate assets in international sales.</p> <p>[Job details Job Description] <ul style="list-style-type: none"> • Contracts and management with overseas subsidiaries and agents, preparation of sales plans for sales companies, etc. Managing contracts with subsidiaries and distributors, setting sales targets, etc. <ul style="list-style-type: none"> • Negotiations related to orders, export and intermediary transactions from overseas subsidiaries and agents, etc. Manage negotiations regarding international trading and product orders. <ul style="list-style-type: none"> • Market trend research, analysis, marketing strategy planning, strategy progress/forecast management, overseas player support, etc. Conduct market research and analysis, build marketing strategies, manage projects, and manage the daily necessities of international professional athletes.</p>
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Overseas sales experience (3 years or more) 3+ years experiences of international sales <ul style="list-style-type: none"> • Strong negotiation skills • Basic PC skills (Excel, Word, PowerPoint) • English (Business level, TOEIC 800+) • Japanese (JLPT N2+) • Able to commit to frequent international business trips <p>[Welcome conditions] <ul style="list-style-type: none"> • Those who can think logically and have negotiation skills • People who like sports • Able to think logically • Able to manage negotiations • People with sporting background is a plus </p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	Depends on experience
Salary Description	<p>【Welfare】</p> <ul style="list-style-type: none"> • Various allowances: Family allowance, housing allowance, overtime allowance, etc. • Salary increase: Once a year (April) • Bonus: Twice a year (July, December) • Social insurance: health insurance, welfare pension insurance, employment insurance, workers' compensation insurance • Welfare benefits: Employee stock ownership system, childcare leave system, nursing care leave system, employee travel, etc. • Other: Smoking is prohibited throughout the company, and smoking is recommended for the health of our employees.

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Holiday Description	2 days off per week (closed on Saturdays, Sundays, and holidays)