

Job Detail

Staff Level

Position Title	【Shanghai】 Overseas Sales ~Top market share in the industry/For those who want to make use of Chinese language/More than 2,500 business partners nationwide including major companies~
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Manufacturing Sales
Industry	Steel/Metals and Minerals
Location	Asia China Shanghai
Job Description	<p>[Business content] This job involves PR activities for our laser processing technology and receiving new processing requests (orders) from customers (business partners). Through daily route visits, you will be able to build a relationship with customers so that they will remember your face and call you when they actually have a need! *It will be an overseas sales activity that appeals processing technology (technical strength) and receives orders from existing customers.</p> <p>[Business details] ◇OJT in Japan is planned for about one year after joining the company. You will learn about the company's operations, mainly through classroom lectures and factory training at the hiring base, and sales accompaniment, as well as visits to other domestic bases. ◇Specifically, this is a period during which you will improve your ability to read construction drawings, understand the production management system, learn how to operate it, and remember a series of business processes within the company.</p> <p>◇ After that, you will be assigned to Shanghai, China, and engage in corporate sales to overseas manufacturers. (70% Japanese/20% local, Western countries) ◇You will be in charge of around 30 to 40 companies, but you will start by taking over from existing employees, and will carry out activities that will lead to increasing orders from existing customers and introducing new customers. ◇The business area is centered on Shanghai, and the business range is within 3 hours by car (adjacent provinces).</p>
Working Hours	8:15-17:20 <Other working hours supplement> ■Monthly average overtime: 30 hours Break time: 10:00 (10 minutes), 12:00 (45 minutes), 3:00 (10 minutes) total 65 minutes
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Those with 2 years or more of work experience (regardless of industry or occupation), either domestically or overseas Those who are comfortable with daily conversation using Chinese Those who have experience working or studying abroad in China Those who have obtained HSK level 5 to 6 <p>[Welcome conditions] • We welcome those who have experience in sales to overseas corporations</p>
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 3000K - JPY 4500K
	<p><Welfare benefits></p> <ul style="list-style-type: none"> Commuting allowance, family allowance, housing allowance, health insurance,

Salary Description	<p>welfare pension insurance, employment insurance, workers' compensation insurance, retirement allowance system</p> <p><Supplements for each allowance/system> Commuting allowance: monthly maximum 31,600 yen Family allowance: 13,000 yen for spouse, 4,000 yen per child Housing allowance: No supplementary information Social insurance: Fully equipped with various social insurance Retirement benefit system: 3 years or more of service / re-employment system available (until age 65)</p> <p><retirement age> 60 years old</p> <p><Paternity leave taken record> Yes (return rate after childcare leave: 80%)</p> <p><Education system/qualification assistance supplement> ·is. You will learn about the company's business through classroom lectures, factory training, and sales accompaniment at each base where you have been hired, as well as visits to other domestic bases.</p> <p><Other supplements></p> <ul style="list-style-type: none"> · Complete with various social insurance ·Commuting allowance · Retirement allowance system · Commuting allowance (up to 31,600 yen per month) · Housing allowance (in-house regulations apply) · Family allowance (13,000 yen for spouse, 4,000 yen per child) · Travel allowance: 3,000 yen (accommodation) / 1,000 yen (day trip *subject to conditions) *Example for regular employees. · Incentive system · Property accumulation savings system · Group life insurance · Resort member hotel · Company travel · Employee get-togethers, etc. <p><Planned annual income> 3 million yen to 4.5 million yen</p> <p><Wage form> monthly salary system No additional information</p> <p><Wage breakdown> Monthly amount (basic salary): 22,000 yen to 271,000 yen</p> <p><Monthly salary> 22,000 yen - 271,000 yen</p> <p><Overtime allowance> Yes</p>
Holiday Description	<ul style="list-style-type: none"> · Five days off per week (holidays are weekends and holidays) · 10 to 20 days of annual paid vacation (minimum number of days is the number of days granted after 6 months have passed since joining the company) · Annual holiday days 112 days <p>· Saturdays (some work may be required), Sundays, public holidays, Golden Week, summer vacation, year-end and New Year holidays, congratulations and condolence leave, special leave, paid leave, maternity/childcare leave system (with track record of taking)</p>
Job Contract Period	<p><Supplementary information on employment type> Determined period: None No additional information <Trial period> 6 months There is no change in treatment for this period</p>