

Job Detail

Staff Level

Position Title	Malaysia [Real estate agent] No sales experience required! A person who can introduce and manage real estate
Company Name	BEYOND BORDERS CO.,LTD.
Activated / Updated	2024-04-26 / 2024-04-26
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Construction/Real Estate Sales Sales/AE - Private Sales
Industry	Real Estate/Property Management/Facility Management
Location	Asia Malaysia Kuala Lumpur
Job Description	<p>【Business summary】 Our company is a real estate company headquartered in Japan with approximately 60,000 overseas real estate investment properties around the world. We have staff with extensive real estate buying and selling experience in our local subsidiaries in various countries, including Southeast Asia. Every day, we repeatedly conduct market research, interviews with local development companies, and on-site inspections. We have a thorough understanding of the properties that Japanese people can consider and introduce properties that meet the needs of our customers.</p> <p>【Business content】 ★This time, we will be attending previews of real estate properties that we sell on our behalf, mainly in Southeast Asia. We are hiring people who can work on checking the progress of real estate under construction, providing guidance, and providing sales support.</p> <ul style="list-style-type: none"> • Attendance services for those who wish to view the property (Malaysia and other Southeast Asian countries) • Management of agency sales properties • Hearing the needs of those who wish to view the property and adjusting schedules • Rental and purchase property transactions and delivery support • Contract work and confirmation for new contracts • Confirm progress and sales status with developers • Overseas business trips (about twice a month - negotiable depending on the situation), etc.
Company Info	<p>【Future business development】 Currently, the properties we are selling are mainly in Southeast Asia such as Cambodia, Malaysia, and the Philippines, but we plan to expand our business in the future to expand our customer base and introduce real estate in Dubai, the United States, etc.</p> <p>【Working environment】 Overseas branches are operated by one Japanese member and one or two local members. We are looking for Japanese staff due to the increase in customer service. We have young members in their 20s and 30s, and we connect with the Japanese headquarters through daily ZOOMMTG and Slack conversations, creating a friendly atmosphere.</p>
Working Hours	9:00-18:00
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Chinese Level	None
Salary	MYR - Malaysian Ringgit MYR 78K - MYR 158K (Month salary : MYR - Malaysian Ringgit MYR 6500 - MYR 13.167K)

