

## Job Detail

Staff Level

Position Title	[English] Sales position   Major international shipping company   Inexperienced in the industry welcome
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Administrative - International Affairs Administrative - Logistics/Materials & Purchase Control Administrative - International Trading
Industry	
Location	Asia Japan Tokyo
Job Description	<p>International container freight collection sales/collection sales of own container transport freight through proposals for international logistics operations, extended customer visits, ocean freight estimates, negotiations, and consultations [Business details]</p> <ul style="list-style-type: none"> <li>■ Leave container cargo collection business to us.</li> <li>■ Negotiate fares and create quotations, focusing on communication with customers.</li> <li>■ Our business partners are global companies that have bases overseas, such as the major automobile industry, home appliance manufacturers, and camera/video equipment manufacturers.</li> <li>■ After joining the company, there is an in-house training system for acquiring expertise in the shipping and logistics industry through OJT.</li> <li>■ We have several employees who have been stationed in Shanghai and South China (Shenzhen).</li> </ul>
Company Info	<ul style="list-style-type: none"> <li>■ China's No. 1 with sales offices around the world. 1. A wholly-owned Japanese corporation of the China Ocean Shipping Group Co., Ltd., one of the world's largest state-owned shipping companies.</li> </ul> <p>Starting with Japan-China routes, which has been a strength since before the normalization of diplomatic relations between Japan and China in 1972, we also provide containership business that connects various countries and regions, such as North America, Europe, Oceania, Southeast Asia routes, and trilateral transportation, as well as group companies. We are also developing our business as a comprehensive logistics company that handles combined land and sea transportation, etc.</p>
Working Hours	9:00-18:00
Qualifications	<ul style="list-style-type: none"> <li>● Those who have about 3 years of corporate sales experience (preferably a shipping company or a forwarder)</li> <li>● Those who have an understanding of the import/export process</li> <li>● Those who have an interest and motivation in the logistics industry</li> <li>● Those who can respond flexibly according to the situation</li> <li>● Those who can build good relationships with related parties inside and outside the company</li> </ul>
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6500K
Job Contract Period	Contract employee (after trial period or 1 year after joining the company, premised on transitioning to full-time employment in consideration of performance)