

Job Detail

Senior Level

Position Title	Sales Engineer / セールスエンジニア
Recruiter Company	Cornerstone Recruitment Japan K.K.
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	IT (Other) - Sales Engineer
Industry	Machinery Manufacturer
Location	Asia Japan Tokyo
Job Description	<p>【JOB RESPONSIBILITIES】 Resolves intermediate level and some advanced application and customer application problems, including performing follow-up technical support, by working with Product Development, Product Management, Service, Quality Assurance, and other departments</p> <p>Assists customers with proper product specification and selection as well as explains the operation of complementary audio products (e.g., limiter, equalizer, compressor), i.e., when they should be employed, and how they interface with and affect the performance of our products</p> <p>Explains to customers basic acoustical concepts (e.g., reverberation time, early reflections, and absorption coefficient)</p> <p>Provide technical assistance in the design/integration of customer applications relating to complex audio operating systems</p> <p>Researches, writes, and publishes advanced technical applications bulletins, advanced technical training material, and technical "white paper" or educational guides and other technical document related to products</p> <p>Conducts advanced training seminars for associates, sales representatives, dealers, end users, and, occasionally, international distribution centers</p> <p>Develops and suggests product improvements and modifications based on customer requirements</p>
Company Info	<p>【COMPANY OVERVIEW】 Acoustic product manufacturer</p>
Qualifications	<p>【REQUIREMENTS】 Bachelor's degree in Audio, Engineering, or related field</p> <p>Minimum of 3 years of experience with a comprehensive knowledge of advanced electronics and basic acoustics and continues developing professional expertise.</p> <p>Deep interest in audio, electro/acoustics, system design</p> <p>Computer literacy required, drawing programs such as AutoCAD if applicable</p> <p>Able to use professional concepts and apply company policies/procedures to work on problems/issues of moderate scope where analysis of situations or data requires a review of a variety of factors</p> <p>Able to exercise judgment within defined procedures and practices to determine appropriate action</p> <p>Computer literacy required, word processing; database; spreadsheet; drawing programs</p> <p>Native Japanese language skills and business level English skills</p> <p>Worked experience the Audio industry an asset</p>
English Level	Business Conversation Level (TOEIC 735-860)

Japanese Level	Native Level
Salary	Depends on experience

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