

Job Detail

Staff Level

Position Title	[Sales/Resident in Shanghai] Direct dealings with a major automotive battery manufacturer/Recruiting more staff for business expansion
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Corporate Sales Sales/AE - Manufacturing Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia China Shanghai
Job Description	<p>【job description】 You will be entrusted with sales for the automotive battery industry, where demand is still growing rapidly. Currently, we mainly deal with transport equipment, but our mission is to maximize the strengths of our company and expand the range of handling.</p> <p>【in particular】 Sales to in-vehicle battery manufacturers, which are becoming more localized. As a sales professional, we will know the factory of the customer, translate the content of the meeting with the company into our technical department, and leave it to you to deliver high-quality, low-cost products.</p> <p>[strength] We have a base in China and can provide high quality products at low cost. In addition, since the base is in China, it is possible to cut costs in terms of logistics.</p>
Company Info	<p>[About us] We have many major customers such as major manufacturers such as SCREEN Group/Panasonic Group. We design, assemble, and deliver orders received from the Technology and Development Department, mainly for the above major customers. We have the strength of being able to provide products in a one-stop shop, and we also manufacture locally in China, so it is possible to reduce export costs.</p> <p>■After 3 months of joining the company, I plan to move to a new post after the trial period ends.</p>
Working Hours	9:00-18:00 (regular working hours: 8 hours) [Break] 60 minutes [Overtime] Yes
Qualifications	<p>[required] 10 years of sales experience in commissioned manufacturing of FA equipment</p> <p>[Education] Graduate school University College of technology Junior college Specialized high school</p> <p>【Language skill】 Chinese</p> <p>[Welcome conditions] Sales experience of in-vehicle battery manufacturing equipment</p> <p>* The organization consists of 10 people, including clerical staff, below the sales manager. Directly under the general manager, this is a position that leads the organization as a professional who knows the industry well.</p>
Chinese Level	Business Conversation Level
Salary	Depends on experience

Salary Description	<p>[System/Equipment]</p> <p>Commuting by bicycle is possible (available for all employees)</p> <p>Childbirth/childcare support system (available to some employees)</p> <p>Qualification acquisition support system (available to all employees)</p> <p>Employee-only parking available (available for some employees)</p> <p>[Retirement allowance] Yes</p> <p>[Social insurance] Health insurance Employees' pension insurance Employment insurance Industrial accident insurance</p> <p>[Dormitory/company housing] None</p> <p>[Other systems]</p> <p>Business trip allowance, child allowance, commuting allowance, maternity leave and childcare leave system, qualification incentive system, salary increase once a year, etc.</p> <p>[Type] Monthly salary system</p> <p>[Remarks] Monthly salary from ¥570,000 including base salary from ¥570,000/month</p> <p>■ Bonus results: 2.5 months worth (previous year results)</p> <p>[Miscellaneous allowances] Commuting allowance (paid based on company regulations)</p> <p>[Trial period] Yes</p> <p>[Period] 3 months</p> <p>[Remarks] No change</p>
Holiday Description	<p>[Holiday] 121 days</p> <p>(Breakdown) Complete five-day work week: Saturdays, Sundays, and holidays</p> <p>Others (summer holidays, year-end and New Year holidays)</p> <p>[Paid leave] Yes (10 to 20 days) (5 days immediately after joining the company, 5 days after half a year, total 10 days)</p>