

## Job Detail

Staff Level

Position Title	[Sales / Resident in Shanghai] Developing the semiconductor industry as a professional for Japanese companies
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Corporate Sales Sales/AE - Manufacturing Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia China Shanghai
Job Description	<p>【job description】</p> <p>You will conduct sales activities for companies that want to establish a semiconductor production base in China, and companies that want to stabilize parts procurement and reduce costs. We aim to expand our business as a manufacturing equipment manufacturer by expanding the range of products we handle and developing sales channels.</p> <p>【in particular】</p> <p>Sales to semiconductor manufacturers that are becoming more localized. At present, most of our orders are for manufacturing equipment parts and processing, but we will expand our market share for the launch of new production bases and line expansion, etc., and move forward with a full-scale entry into the semiconductor industry.</p> <p>[strength]</p> <p>We have a base in China and can provide high quality products at low cost. In addition, since the base is in China, it is possible to cut costs in terms of logistics.</p>
Company Info	<p>[About us]</p> <p>We have many major customers such as major manufacturers such as SCREEN Group/Panasonic Group. We design, assemble, and deliver orders received from the Technology and Development Department, mainly for the above major customers. We have the strength of being able to provide products in a one-stop shop, and we also manufacture locally in China, so it is possible to reduce export costs.</p> <p>■After 3 months of joining the company, I plan to move to a new post after the trial period ends.</p>
Working Hours	9:00-18:00 (regular working hours: 8 hours) [Break] 60 minutes [Overtime] Yes
Qualifications	<p>[required]</p> <p>10 years of sales experience in commissioned manufacturing of FA equipment</p> <p>[Education]</p> <p>Graduate school University College of technology Junior college Specialized high school</p> <p>【Language skill】</p> <p>Chinese</p> <p>【welcome】</p> <p>Sales experience of semiconductor manufacturing equipment parts Knowledge of plastic parts</p> <p>*This is an organization of 10 people including clerks below the sales manager. Directly under the general manager, this is a position that leads the organization as a professional who knows the industry well.</p>
Chinese Level	Business Conversation Level

Salary	Depends on experience
Salary Description	<p>[System/Equipment]  Commuting by bicycle is possible (available for all employees)  Childbirth/childcare support system (available to some employees)  Qualification acquisition support system (available to all employees)  Employee-only parking available (available for some employees)  [Retirement allowance] Yes  [Social insurance] Health insurance Employees' pension insurance Employment insurance Industrial accident insurance  [Dormitory/company housing] None  [Other systems]  Business trip allowance, child allowance, commuting allowance, maternity leave and childcare leave system, qualification incentive system, salary increase once a year, etc.</p> <p>[Type] Monthly salary system  [Remarks] Monthly salary from ¥570,000 including base salary from ¥570,000/month  ■ Bonus results: 2.5 months worth (previous year results)  [Miscellaneous allowances] Commuting allowance (paid based on company regulations), overtime allowance (paid separately according to overtime hours)</p> <p>[Trial period] Yes  [Period] 3 months  [Remarks] No change</p>
Holiday Description	<p>[Holiday] 121 days  (Breakdown) Complete five-day work week: Saturdays, Sundays, and holidays  Others (summer holidays, year-end and New Year holidays)  [Paid leave] Yes (10 to 20 days) (5 days immediately after joining the company, 5 days after half a year, total 10 days)</p>