

Job Detail

Staff Level

Position Title	[Sales] Connect foreign engineers and manufacturers! No industry experience necessary Work-life balance ☺
Company Name	SunWell Solutions Co., Ltd.
Activated / Updated	2024-03-13 / 2024-03-13
Job Type	Sales/AE - HR Sales Consulting - Recruitment Consulting Sales/AE - Corporate Sales
Industry	Staffing Agency
Location	Asia Japan Kanagawa
Job Description	<p>■ New business</p> <ul style="list-style-type: none"> Development of new clients in the IT industry Tele appointment visits to customers Acquisition of job postings Proposal of human resources, search and follow-up of human resources Acceptance of new engineers coming to Japan, life support <p>■ Existing business</p> <p>Management of existing clients in Japan and overseas</p> <ul style="list-style-type: none"> Acquisition of regular visit job listings Recruitment Quotations and invoices Follow-up of existing dispatched engineers <p>[Sales ratio] New: 8 : Existing 2</p>
Company Info	<p>[About company culture and attractive points]</p> <p>■ Work in a global environment. The Yokohama head office alone is made up of people from 6 countries, and the group as a whole is made up of people from 13 countries. In addition, it is necessary to proceed with work in cooperation with employees of overseas subsidiaries. You can improve your English skills and international business sense in a multinational environment.</p> <p>■ We are facing social issues in Japan as a business. We support the social problem of declining birthrate and aging population from the aspect of "people". Aiming for the absolute position of "dispatching foreign engineers", we continue to face problems every day to become a company that affects the world.</p> <p>■ We can propose engineers from all over the world who are ready to work. One of our strengths is that we can search for engineers all over the world from the human resource databases of our affiliated companies. In addition to proposing only experienced engineers instead of technical intern trainees, we also thoroughly support life so that engineers can concentrate on their work.</p> <p>■ You can have a good work-life balance. In the human resource industry, where overtime work is common, the average overtime hours at our company is 10 hours, leading a well-balanced life. We are also actively promoting the use of childcare leave by men.</p>
Working Hours	<p>Prescribed working hours 8 hours break 60 minutes Flextime system (core time: 10:00 to 17:00) [Example of working hours] 8:00-17:00, 9:00-18:00 Overtime: Yes (average overtime: 20 hours)</p>
Qualifications	<p><Mandatory requirements></p> <ul style="list-style-type: none"> Those who have sales experience in new development (regardless of industry) Experience using English in business (email) <p><Welcome requirements></p> <ul style="list-style-type: none"> Sales experience in the IT industry Those who have a driver's license

English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4500K - JPY 5500K
Salary Description	<p>■ Estimated annual income Assumed annual income 4,272,000 yen - 5,625,000 yen It will be the total amount.</p> <ul style="list-style-type: none"> • Monthly salary (308,000 yen to 405,000 yen) • Basic salary (240,000 yen to 319,000 yen) • Fixed overtime fee (30h 58,000 yen to 76,000 yen) • Sales allowance (5,000 yen) <p>■ Welfare</p> <ul style="list-style-type: none"> • Health insurance: Yes • Employees' Pension: Yes Worker's Compensation Insurance: Yes Employment Insurance: Yes • Telecommuting system • Learning support system (subsidies for schooling expenses, English learning, career consultants, IT passports, etc.) • Qualification support system (payment of congratulatory money for qualification acquisition, TOEIC, career consultant, IT passport, etc.) • Entrepreneurship support system (up to 10 million yen) • Birthday gift system (Amazon gift card gift)
Holiday Description	<p>120 days a year (breakdown: 2 days off per week, Saturdays and Sundays, national holidays) Summer vacation, year-end and New Year holidays, long service leave (5 years/10 years) Congratulatory and condolence leave, founding anniversary leave (June 3) Paid vacation (10 days after 6 months of employment, maximum granted 20 days) Congratulatory or condolence leave, maternity leave, maternity leave, childcare leave</p>
Job Contract Period	full-time employee
Nearest Station	Minatomirai Line/Nihon Odori Station (Exit 3)