

Job Detail

Staff Level

Position Title	[Sales] Connect foreign engineers and manufacturers! No industry experience necessary Work-life balance ☺
Company Name	SunWell Solutions Co., Ltd.
Activated / Updated	2024-03-13 / 2024-03-13
Job Type	Sales/AE - HR Sales Consulting - Recruitment Consulting Sales/AE - Corporate Sales
Industry	Staffing Agency
Location	Asia Japan Kanagawa
Job Description	<p>At the Yokohama head office, you will be assigned to one of the following departments and engage in sales activities for dispatching foreign engineers.</p> <p>--Department-- -Automobile sales department -Construction/Industrial Machinery Sales Department -Plant sales department</p> <p>1) Regularly visit the management class (general manager, section manager) of the customer, interview the required engineer position, work content, and necessary conditions, and convey the content of the interview to the internal engineer recruitment department. . 2) The Engineer Recruitment Department presents candidates who match the content of the hearing, so we make a proposal to the customer. 3) Arrange an interview (direct or remote) with the customer's desired candidate from among the proposed candidates and attend. Candidates are often overseas, graduated from universities and graduate schools in India, Vietnam, etc., and are talented people who are active globally. 4) If the interviewed candidate is accepted, we will work out the terms of the contract with the customer. 5) From the time the candidate arrives in Japan to the time he or she starts working, we will support you with notifying the government office and moving into your new home. After that, we will continue to provide various support such as advice on life in Japan and negotiations for salary increases. 6) If necessary, we will also develop new customer companies.</p> <p>[Work ratio] 1) Sales activities for existing customers: 50% 2) Support for engineers dispatched to the above companies: 20% 3) Sales activities for new customers (tele appointments, visits): 30%</p>
Company Info	<p>[About company culture and attractive points] ■ Work in a global environment. The Yokohama head office alone is made up of people from 6 countries, and the group as a whole is made up of people from 13 countries. In addition, it is necessary to proceed with work in cooperation with employees of overseas subsidiaries. You can improve your English skills and international business sense in a multinational environment.</p> <p>■ We are facing social issues in Japan as a business. We support the social problem of declining birthrate and aging population from the aspect of "people". Aiming for the absolute position of "dispatching foreign engineers", we continue to face problems every day to become a company that affects the world.</p> <p>■ We can propose engineers from all over the world who are ready to work. One of our strengths is that we can search for engineers all over the world from the human resource databases of our affiliated companies. In addition to proposing only experienced engineers instead of technical intern trainees, we also thoroughly support life so that engineers can concentrate on their work.</p> <p>■ You can have a good work-life balance. In the human resource industry, where overtime work is common, the average overtime hours at our company is 10 hours, leading a well-balanced life. We are also actively promoting the use of childcare leave by men.</p>

Working Hours	<p>Prescribed working hours 8 hours break 60 minutes Flextime system (core time: 10:00 to 17:00) [Example of working hours] 8:00-17:00, 9:00-18:00 Overtime: Yes (average overtime: 20 hours)</p>
Qualifications	<p><Mandatory requirements> 1+ years of sales experience English ability above daily conversation level (email phone)</p> <p><Welcome requirements> Ordinary car driver's license</p>
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 3500K - JPY 4000K
Salary Description	<p>■ Assumed annual income 3.24 million yen to 3.909 million yen) <ul style="list-style-type: none"> • Monthly salary (233,000 yen to 281,000 yen) • Basic salary (185,000 yen to 224,000 yen) • Fixed overtime fee (30h 45,000 yen to 54,000 yen) • Sales allowance (3,000 yen) </p> <p>■ Welfare <ul style="list-style-type: none"> • Health insurance: Yes • Employees' Pension: Yes Worker's Compensation Insurance: Yes Employment Insurance: Yes • Telecommuting system • Learning support system (subsidies for schooling expenses, English learning, career consultants, IT passports, etc.) • Qualification support system (payment of congratulatory money for qualification acquisition, TOEIC, career consultant, IT passport, etc.) • Entrepreneurship support system (up to 10 million yen) </p>
Holiday Description	<p>120 days a year (breakdown: 2 days off per week, Saturdays and Sundays, national holidays) Summer vacation, year-end and New Year holidays, long service leave (5 years/10 years) Congratulatory and condolence leave, founding anniversary leave (June 3) Paid vacation (10 days after 6 months of employment, maximum granted 20 days) Congratulatory or condolence leave, maternity leave, maternity leave, childcare leave</p>
Job Contract Period	full-time employee
Nearest Station	Minatomirai Line/Nihon Odori Station (Exit 3)