

Job Detail

Staff Level

Position Title	Sales (developing the Korean market)
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Advertising/Media Sales Sales/AE - Foreign Trade Sales Planning/Marketing/PR - Sales Planning
Industry	Telecommunications/Information Services
Location	Asia Japan Tokyo
Job Description	<p>[Job overview] As an app advertising salesperson, you will be entrusted with the following tasks in the Korean region.</p> <ul style="list-style-type: none"> • Develop new clients • Cultivate new media • Front desk support for existing clients • Front correspondence of existing media • Creation of various materials Research and information gathering of overseas markets, etc. <p>◇ About new development In addition to the client's detailed needs, our strength is ad delivery that accurately captures the behavioral psychology of the end user. We plan to approach Korean companies (game industry, app development companies, major advertising agencies, web media, etc.) that are planning to enter Japan. If you wish, we can also design the advertisement distribution menu for you.</p> <p>◇ About the ratio of each work We will decide the work you will focus on according to your experience and aptitude.</p> <p><Career step> Career planning is done individually according to career orientation. ex.) As a sales professional, commit to sales strategy and market development</p> <ul style="list-style-type: none"> • Lead the team as a manager of the overseas business department Master business development skills <p>【point】 ◎Because we are a small and elite organization, we are working in an environment where our efforts are directly reflected in business growth. boundaries ◎ One of the action guidelines is "A culture that does not blame aggressive behavior." ◎Company pays for books required for work, seminar participation fees, etc. ◎Average overtime work 12 hours: I am conscious of working on my work with high productivity while keeping a good balance between on and off work.</p>
Working Hours	<p>Working hours division: Flextime system Core time: Available (11:00~15:00) Flexible time: Available (7:00-11:00, 15:00-22:00) *Standard working hours: 10:00-19:00</p>
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> • Korean (native language) • Japanese (N1 or higher) • Sales experience: 1 year or more (regardless of industry) <p>[Welcome conditions]</p> <ul style="list-style-type: none"> • English (business level) • Corporate sales experience • Business experience related to web marketing • Those who like smartphone games <p><People we want></p>

	<ul style="list-style-type: none"> • I want to work at a venture company • Able to work while being aware of teamwork • I want to improve my expertise in the areas of app advertising and web advertising • Open communication style <p>[About the team] Currently a team of 6 people. It consists of members with various backgrounds, actively exchanging opinions and supporting each other.</p>
Japanese Level	Native Level
Other Language1	Korean(Native Level)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6500K
Salary Description	<p>【Welfare】</p> <ul style="list-style-type: none"> • Incentive: * Target: Sales advertising operation • Award system: There are various award systems once a month and Q, and awards such as prize money and dinner incentives are given. • Full subsidy for books (advance application required) • Full subsidy for seminar participation fee (advance application required) • Moving fee subsidy / 30,000 yen *For employees who have been with the company for six months or more • Full subsidy for vaccination costs • In-house events (welcome party, BBQ, cherry blossom viewing, etc.) • Relaxation subsidy system (partial subsidy for massage and gym fees) • Lunch subsidy • Internal communication activation assistance • Club activities (movie club, game club, etc.) *Currently active once or twice a month • In-house study session • New business contest • Employee referral system • Commercial PC selectable / MacBook or Windows • Satellite work at a cafe is possible • Commuting in plain clothes is allowed • No smoking inside the company • Side jobs OK • Telephone bill subsidy <p>[Estimated salary]</p> <ul style="list-style-type: none"> • Annual income: 4 million yen to 6.5 million yen • Monthly basic salary: 285,000 yen to 465,000 yen <p>*Fixed overtime allowance is 74,133 yen to 120,954 yen for 45 hours and 0 minutes per month.</p>
Job Contract Period	Trial period: Yes (three months)