

Job Detail

Staff Level

Position Title	[Active in a DX-promoting international logistics company] Import and export service sales job @ Tokyo or Osaka Remote available Flex available
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Administrative - International Affairs Administrative - International Trading Administrative - Logistics/Materials & Purchase Control
Industry	
Location	Asia Japan Tokyo
Job Description	◆Acquisition of new customers (main), follow-up of existing customers. ◆ Formulation, management and execution of sales action plans. ◆Creation and management of request for proposal. ◆Customer visits and customer information updates using in-house tools. ◆Improve customer satisfaction. ◆ Contact with the operations team. ◆ Appropriate customer follow-up and management.
Working Hours	9:00-18:00 (1 hour break) *10:00-16:00 core time
Qualifications	<ul style="list-style-type: none">• People who have experience in forwarding business• Those who are comfortable with using English (due to communication with overseas agencies via e-mail and occasional phone calls) and using the system• Those who are bright, positive, patient and flexible
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K