

Job Detail

Staff Level

Position Title	[Shanghai] Sales
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia China Shanghai
Job Description	<p>[Job Summary] You will be mainly responsible for following up with existing customers and developing new customers. Introduce new products by telephone, e-mail, and visits. We also provide after-sales service.</p> <p>Sales area: Eastern China Existing: New = 8:2 Business target: manufacturing industry</p>
Company Info	<p>It is a Shanghai corporation of a company that manufactures and sells coils. We are looking for sales!</p> <p>Headquartered in Saitama Prefecture, we develop, manufacture, sell, and service winding machines, winding/feeding equipment, and peripheral equipment. Starting with the expansion into Hong Kong in 1993, we started business development in China and other Asian countries. Shenzhen corporation was established in 2005. Our company was established in 2006 as a Shanghai group company of Shenzhen Corporation, and manufactures, sells, imports and sells coils essential for electronics technology such as automatic winding machines and peripheral devices. We will contribute to improving the production efficiency of our users by making use of the winding and elemental technologies and experience that we have cultivated over many years.</p> <p>Japanese native speakers don't need language skills! We are looking for experienced sales people! Chinese native speakers can also be considered. You will be mainly responsible for following up with existing customers and developing new customers. Since Japanese is mainly used in business, native Japanese speakers are welcome to apply without language proficiency. (Sometimes you may go on a business trip in China alone, but I think we can handle Chinese greetings).</p> <p>There are no other native Japanese staff in the sales department, so we are looking for people who can take responsibility and concentrate on their work.</p>
Working Hours	Working hours: 8:30-17:20
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Language: Native Japanese ... No question Chinese native...Japanese business level or higher Experience: Those who have sales experience <p>◎ Japanese native, Chinese native * Active in the 20s and 30s</p> <p>[Welcome conditions]</p> <ul style="list-style-type: none"> Sales experience in the manufacturing or service industry Those who have a daily level of Chinese or higher Those who have no resistance to business trips Those who can respond calmly Native languages welcomed = Japanese, Chinese <p>◎Work start date = negotiable</p>
Japanese Level	Native Level

Salary	Depends on experience
Salary Description	<p>[Insurance, visa, etc.] Chinese native: 5 dangers 1 money Japanese Native: Overseas Travel Insurance Visa support: Yes (Japanese native)</p> <p>[Various allowances, etc.] Commuting allowance: Yes Communication allowance: Yes Travel allowance: yes Rent subsidy: Inquire</p> <p>[Salaries and bonuses] Native Japanese: 15,000-25,000 yuan Native Chinese: 8,000-15,000 yuan • Pay raise system: Yes • Bonus: Once a year (for 2-3 months) Incentive: None</p>
Holiday Description	<p>Holidays: according to the Chinese calendar Paid: according to Chinese law * If there is overtime on the weekend, there is a compensatory holiday.</p>