

Job Detail

Staff Level

Position Title	Sales of Automotive Parts (Japan Base)
Recruiter Company	UNLOCK DESIGN Inc.
Company Name	Company name is private
Activated / Updated	2024-05-08 / 2024-05-08
Job Type	Sales/AE - Manufacturing Sales
Industry	Automotive and Parts Manufacturing
Location	Asia Japan Shizuoka
Job Description	<p># Roles and Responsibility</p> <p>The Sales role at our China branch of this company involves driving deep understanding of the automotive parts market and striving for customer satisfaction.</p> <p>Key responsibilities include</p> <ul style="list-style-type: none">- Maintaining relationships with existing customers- Identifying new business opportunities- Formulating strategies to meet sales targets.- Communicating customer feedback to internal teams for product improvements and marketing strategy adjustments is also crucial. <p>The role requires analyzing market trends and keeping an eye on competitor activities. We look forward to having someone who can directly contribute to our business growth and customer satisfaction through this position.</p>
Company Info	<p>Since its establishment in 1950, the this Manufacturing Group has responded to customer needs by supplying high-quality products from the most suitable production sites, mainly in Asia.</p> <p>We have machinery and equipment capable of handling a wide range of metal products, both large and small, through cold forming and precision cutting processes, and we have an integrated in-house production system for everything from general small screws to special precision functional parts.</p> <p>In recent years, we have been working on the production of plastic products in line with the shift to electric vehicles. With our worldwide network, we will continue to contribute to the diverse needs of our customers not only in the automotive industry but also in all other fields as a parts manufacturer.</p>
Working Hours	9:00-17:45 (65min break)
Qualifications	<p># Minimum Requirements</p> <ul style="list-style-type: none">- Chinese (Native Level)- Japanese (Conversational Level)- Communication ability- Willingness to learn and do new things <p># Preferred Requirements</p> <ul style="list-style-type: none">- Experience as sales at automotive parts industry- Problem-solving ability to identify the problem and come up with the solutions
English Level	None
Japanese Level	Daily Conversation Level
Salary	JPY - Japanese Yen JPY 3500K - JPY 4000K
Salary Description	Social Insurance Commuting/ Transportation Allowance

Holiday Description	2days in a week
Job Contract Period	Fulltime permanent

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