

## Job Detail

Staff Level

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| Position Title      | [Consulting for overseas investors / Asset management sales] Working in Ebisu / Aiming to increase annual income in a global environment!  |
| Company Name        | Regalo Capital Co., Ltd.   |
| Activated / Updated | 2024-04-26 / 2024-04-26  |
| Job Type            | Finance/Bank/Securities/Investment - Asset Management/Trust Banking<br>Finance/Bank/Securities/Investment - Property Management/Real Estate<br>Sales/AE - Foreign Trade Sales  |
| Industry            | Investments  |
| Location            | Asia Japan Tokyo   |
| Job Description     | <p>At our company, which provides asset management services, you will be responsible for marketing and discovering overseas investors. We will provide opportunities for investment, mainly in real estate, to overseas wealthy individual investors.</p> <p>[Business content]</p> <ul style="list-style-type: none"> <li>Marketing for new customers, selection of sales destinations for profitable properties</li> <li>Response to customers introduced by partner (Singapore)</li> <li>Overall asset management and financial arrangements for existing clients</li> </ul> <p>[Products] Domestic residences, offices, commercial facilities, hotels, etc.</p> <p>[Recruitment background]<br/>It is an expansion of human resources for further discovery of overseas investors. Due to the increase in negotiation opportunities with overseas customers, we have decided to hire someone who can handle cross-border projects.</p> <p>[Affiliation]<br/>In addition to the liquidation industry, we have employees who have a backbone in the financial and real estate industries.<br/>No knowledge of real estate is required.</p> |
| Company Info        | <p>"While sticking to being a professional, we aim to be a company that people will be happy to work with even 10 years from now."</p> <p>~Our attractiveness~</p> <ul style="list-style-type: none"> <li>Since its establishment, the transaction record has reached about 600 billion yen, and it is steadily building a track record.</li> <li>Our strengths are our unique resources related to improving the value of real estate and our excellent employees with high financial advisory skills.</li> <li>It is also possible to take charge of overseas customers, mainly in Singapore, Hong Kong, Taiwan, etc.</li> </ul> <p>■Investment projects: Assets under management are distributed in various places, mainly in Tokyo.<br/>We have a wide variety of asset types, including commercial facilities, offices, residences, and hotels.</p> <p>[Measures to prevent passive smoking]<br/>Indoor smoking area available (e-cigarette only)</p>   |
| Working Hours       | Monday-Friday: 9:30-18:30 (Prescribed working hours: 8 hours 0 minutes)<br>Break time: 60 minutes<br>Existence of overtime work: Yes   |
| Qualifications      | <p>[Prerequisite]</p> <ul style="list-style-type: none"> <li>Language ability: English or Chinese: Business level or higher (because it is necessary for negotiations with overseas customers)</li> <li>Those who can do marketing and sales for overseas wealthy people</li> <li>High communication skills</li> </ul> <p>[Good to have]</p> <ul style="list-style-type: none"> <li>Those who want to work while making use of their language skills (English /</li> </ul>   |

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|                     | <p>Chinese)</p> <ul style="list-style-type: none"> <li>• Those who are good with numbers because it is necessary to judge investment efficiency instantly</li> <li>• Those who can use their own experience to generate new ideas</li> </ul>   |
| English Level       | Business Conversation Level (TOEIC 735-860)  |
| Japanese Level      | Native Level   |
| Chinese Level       | Business Conversation Level  |
| Salary              | JPY - Japanese Yen JPY 7000K - JPY 15000K  |
| Salary Description  | <p>*Annual income is based on experience and skills.<br/>         *The estimated annual income is only an estimate and may increase or decrease depending on the selection process.</p> <p>[Monthly salary] 625,000 yen to 937,500 yen *Monthly salary includes fixed allowance.<br/>         [Salary supplement]<br/>         ◇ Salary increase: once a year<br/>         ◇ Bonuses: Evaluation targets are set every six months and paid according to the degree of achievement.<br/>         ◇ Incentives: Approximately 10% of the excess of team targets on a gross profit basis is reflected in bonuses for the entire team.<br/>         (Example) If 100 million yen exceeds the target, 10 million yen will be reflected as bonus funds for the entire team.<br/>         ◇ Model Annual Income... Example) 28 year old chief: 8 million yen / 34 year old manager: 11 million yen / 38 year old manager: 16 million yen</p> <p><b>【Welfare】</b><br/>         Commuting allowance, health insurance, welfare pension insurance, employment insurance, industrial accident insurance</p> <p>[Education system]<br/>         It is basically OJT.</p> |
| Holiday Description | <p>2 days off per week (Saturdays, Sundays, public holidays)<br/>         Paid vacation (10-20 days: 10 days after 6 months of employment *Each employee can take it freely)<br/>         131 days off per year<br/>         Winter vacation: 5 days<br/>         Summer vacation: 5 days</p>  |
| Job Contract Period | Employment form: full-time employee Trial period: 3 months *There will be no change in salaries, benefits, etc.  |
| Nearest Station     | <p>2-minute walk from Ebisu Station on the JR Yamanote Line<br/>         1 minute walk from Ebisu Station on the Hibiya Line</p>   |