

Job Detail

Staff Level

Position Title	★9-day holidays available 3 times a year [Chinese and English can be used] Quality control *World's top market share for automotive aluminum wheels
Company Name	CDJ Co., Ltd.
Activated / Updated	2024-04-24 / 2024-04-24
Job Type	Sales/AE - Manufacturing Sales IT (Other) - Project Manager Administrative - International Affairs
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo
Job Description	<p>~Inexperienced in the industry welcome~</p> <p>[Business content]</p> <p>①In product development for Toyota and Nissan, you will be responsible for a wide range of tasks, from interpreting product designs to joint verification of new technology/new overseas factories as a liaison between the Chinese manufacturer's technical department and the Chinese headquarters.</p> <p>■You may be accompanied by a sales person, mainly via email, telephone, and web meetings.</p> <p>■Since there are many projects in North America and China, you will also be responsible for supporting overseas business trips when customers visit overseas locations.</p> <p>■While building relationships with customers, we hope to improve your ability to learn and put into practice proposals and order-taking activities.</p> <p>②Support for sales activities, quality control, and inventory logistics management. Products: Automotive aluminum wheels, knuckles, brackets, etc. →Client: Completed car manufacturers (including Toyota Motor Corporation, Nissan Motor Co., Ltd., Honda Motor Co., Ltd., etc.)</p> <p>③ 【Overseas business trip】 Approximately once a week in Japan (Aichi Prefecture), and approximately twice a year in China and other countries</p>
Company Info	<p>■Our strengths</p> <p>◎We work as a sales agent for automobile parts manufacturers, including an aluminum wheel manufacturing company with the world's top market share, and support business for Japanese car manufacturers. (Sales, development, supply, quality assurance, etc.)</p> <p>◎Even if the automobile industry, which used to be dominated by engine vehicles, shifts to electric vehicles, our main product, aluminum wheels, will still be needed in every car, and we expect production and sales to increase.</p> <p>◎Although we are a young company, we have high expectations from Japanese car manufacturers and are expected to grow rapidly.</p> <p>■Department composition: 6 sales people (average age around 36 years old) Although we are a small and elite team with an average of 14 people as the local contact point in Japan, we have the discretion to proceed with many projects based on our own judgment. In addition, Chushin Daicasta's affiliated companies have approximately 13,000 employees around the world and have a very large influence worldwide. It is used in offices in a global environment using Chinese, Japanese, and English. The office atmosphere is very homey, so everyone, including the management staff, often chats while working.</p> <p>【training】 The first two weeks after joining the company are a training period, during which senior employees will teach you a wide range of topics, including product knowledge, business content, and the basics of the automobile industry. Afterwards, you will learn the job through OJT training while working with your seniors. We have a wide range of in-house study tools such as a car information site and Schoo's e-running. In addition, all the know-how accumulated since the establishment of the company is visualized in materials, and you can study at your own pace. The seniors around me are all kind people, and it's an environment where anyone can ask if there's anything they don't understand. If you wish, we</p>

	will arrange training at our factory in China, and we expect you to acquire product knowledge at the manufacturing site.
Working Hours	9:00-18:00 (Regular working hours: 8 hours 0 minutes) Break time: 60 minutes Existence of overtime work: Yes <Additional working hours> Overtime: About 20 hours a month (Overtime pay available if over 20 hours)
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Chinese (Mandarin)/Japanese business level (Japanese JLPT level 1 level) Intermediate or higher English skills (TOEIC(R) test(R) 500 points or higher) <p>[Welcome conditions]</p> <ul style="list-style-type: none"> Experienced sales experience in automobiles, automobile parts, casting industry, trading company (chemical, machinery, etc.) Chinese C1 car license or Japanese ordinary car license <p>[Selection process]</p> <p>1st stage: Online or face-to-face interview → 2nd stage: Face-to-face interview, written test, 3rd stage: Online or face-to-face interview</p>
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 3500K - JPY 5500K
Salary Description	<p><Estimated annual income> 3.5 million yen - 5.5 million yen (annual salary system) *The above annual salary includes 2 months' worth of bonus.</p> <p><Wage breakdown> Monthly (basic salary): 250,000 yen to 390,000 yen Fixed overtime allowance/month: 30,000 yen to 50,000 yen (fixed overtime hours 20 hours 0 minutes/month) Overtime pay for excess overtime work will be paid additionally.</p> <p><Salary increase/bonus> ■ Bonus: Twice a year *Depends on performance and individual results ■ Salary increase: Once a year (April)</p> <p>Wages are only a guideline amount and may change depending on the selection process. Monthly salary (monthly) includes fixed allowances.</p> <p>*Complete with commuting allowance, health insurance, welfare pension insurance, employment insurance, and workers' compensation insurance.</p> <p><Education system/qualification assistance supplement> TOEIC examination stipend (based on performance)</p> <p><Other supplements> special birthday leave Congratulatory and condolence money</p>
Holiday Description	<p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays) 10 to 20 days of annual paid leave (minimum number of days is the number of days granted after 6 months have passed since joining the company) *Paid vacation 10 days in the first year (from 7th month) Number of holidays per year: 121 days</p> <ul style="list-style-type: none"> You can use your paid time in hourly units. There are 9 consecutive holidays 3 times a year (New Year holidays, Golden Week, Obon) Special leave for birthdays, childbirth, etc.
Job Contract Period	contract employee *Trial period: 9 months *Switched to indefinite term employment upon contract renewal → Will be hired as a full-time employee.
Nearest Station	<p>2 minutes walk from Kyobashi Station on the Tokyo Metro Ginza Line 2 minutes walk from Toei Subway Asakusa Line "Takaramachi" station 8 minutes from Tokyo Station</p>