

Job Detail

Manager Level

Position Title	Account Manager (Tokyo)
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Company name is private
Activated / Updated	2021-10-22 / 2022-01-06
Job Type	Sales/AE - Advertising/Media Sales
Industry	Food and Beverage Production
Location	Asia Japan Tokyo
Job Description	<p>* Manage and expand relationships with existing clients and proactively identify further new business opportunities. * Maintain and grow revenue of each account while be sensitive to data and sales</p> <p>Description</p> <p>* Monitor each key account's performance metrics and ensure compliance with operational standards * Work with internal support functions to ensure that every deal goes live on the platform * Strong knowledge of all sales and business development aspects</p> <p>Profile</p> <p>* 1-2 years experience within a client management role preferable * Proven B@B sales experience would be an advantage, preferably within F&B, media, and online * Native level Japanese, Business level English with international mindset</p> <p>Job Offer</p> <p>* A vibrant and international team with multi-cultural and diverse background * Competitive packages, incentives, allowance, insurance, pension, and more</p> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Shammond Shorter on +813 6832 8918</p>
Company Info	<p>* Our client is the leading company in Japan in the food delivery service processing over 4 million orders everyday and operating in 50+ marketing in the world, with over 20,00 employees across APAC> * They are now launching in Japan in a big way and are looking to hire founding employees to help expand the business.</p>
Working Hours	9AM - 6PM
Qualifications	<p>*1-2 years experience within a client management role preferable</p> <p>*Proven B@B sales experience would be an advantage, preferably within F&B, media, and online</p> <p>*Native level Japanese, Business level English with international mindset</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 8000K - JPY 8500K

